

2026

OPEN NOMINATION CALENDAR

TRAINING

IBFCAlliance
Training Calendar

<https://www.ibfcalliance.com/learning>



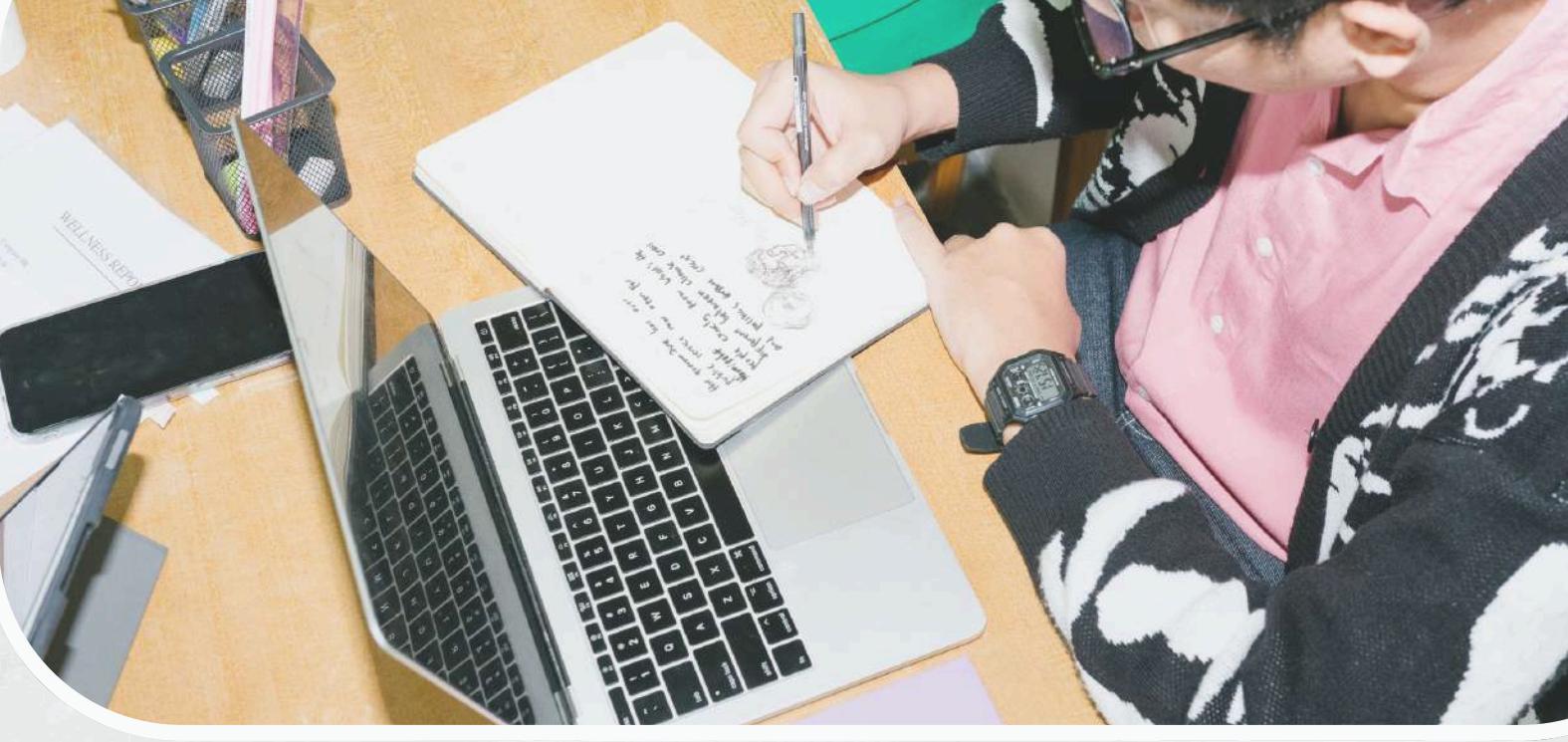


WELCOME TO THE YEAR 2026 PARTNER

We are excited to partner with you
on your Learning & Development
journey this year.

Together, we will achieve
remarkable growth and success.

OUR AGENDA



About us

Our Capacity Statement



Our approach

Methodology & Delivery Approach



Course synopsis

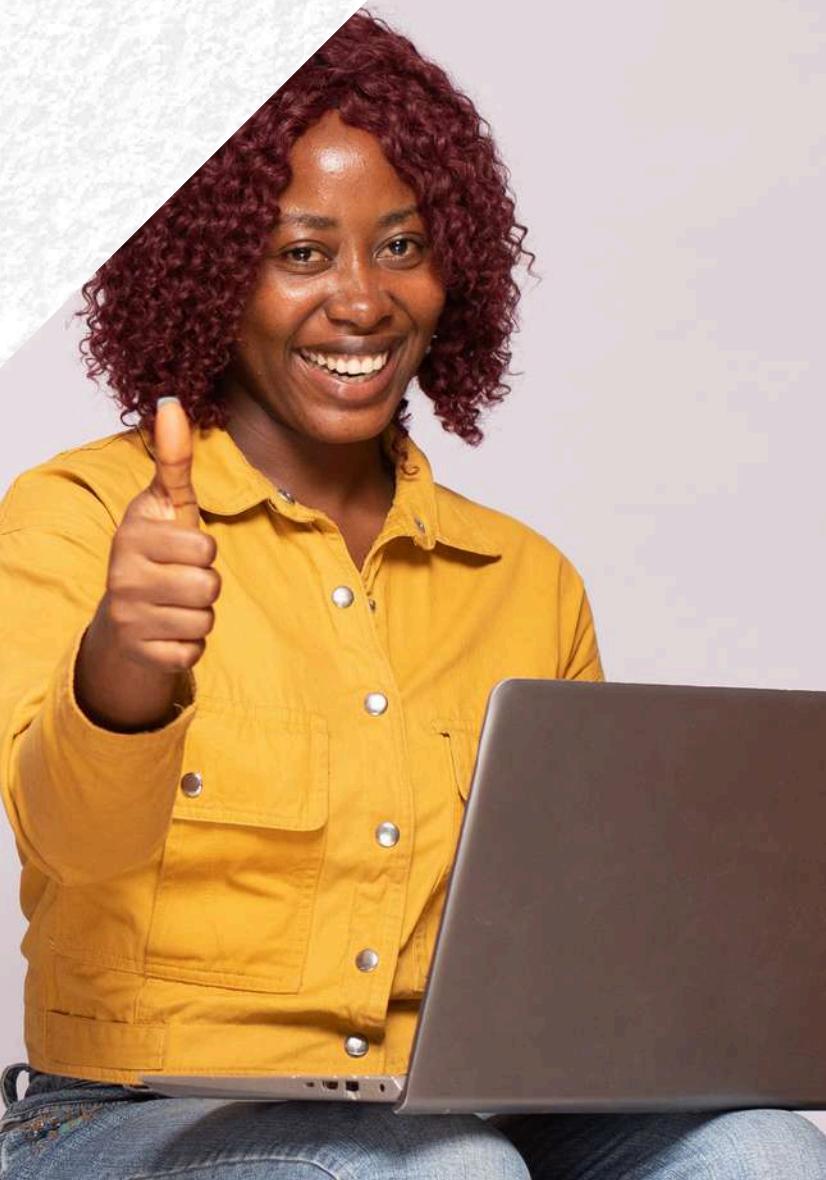
Product/ Service Offerings



About Us

Between 1992 and 1999, the business known as IBFCAgusto Training Limited, was carried out in the training divisions of two related companies. In 1999, it became a joint venture training business and was later incorporated into a limited liability company (IBFCAgusto Training Limited) in 2001.

Effective 1st of July 2014, consequent upon a business restructuring exercise, IBFCAgusto Training Ltd and Alliance Consulting (one of its owner's firm) combined their businesses to form IBFCAlliance Limited. Over the years, the company has provided bespoke training courses and seminars in the Nigerian market and beyond.



ABOUT US

Partnering for PERFORMANCE

We provide bespoke training courses that cater to your unique learning and development need(s)

We can also deliver our training programmes virtually and on an in-plant basis



Our Capability Statement

- For close to three decades, we have been involved in providing critical capacity support to various sectors of the Nigerian economy including the:



Our Capability Statement

Our footprint extends beyond Nigeria as we have carried out training and consulting assignments for leading organizations in:

- Ghana
- Sierra Leone
- Gambia



as well as multi-lateral organizations like the IFC



Our Approach.....





Our Approach

Our Learning & Development Intervention Approach

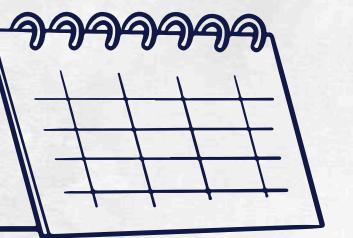
We deliver our learning and development interventions using global best practices.

OUR LEARNING APPROACH:

- Web-based delivery (virtual)
- Instructor led
- Modular format
- Theoretical Concepts
- Discussion groups
- Practical Exercises & Case Studies
- e-Learning

Our Methodology

- We deliver our learning and development interventions to global standards
- The courses will be delivered in modular formats either in a classroom or an online learning environment
- A combination of lecture, discussion, video and case study method will be used.
- Course materials will be sent ahead to the participants to study before the session.
- e-certificates will be given to the participants at the end of the virtual session.



OUR 2026 PRODUCTS/SERVICE Offerings



Training



Advisory



Consulting



PERSONAL DEVELOPMENT

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Financial Independence Beyond the Career (FIBC)	1 Day	9am-4pm	January 20th	150,000	PHYSICAL 8 HRS/DAY
Personal Financial Management & Entrepreneurial Skills	2 Days	9am-4pm	January 27th - 28th	180,000	PHYSICAL 8 HRS/DAY
Essential Principles of Personal Effectiveness for Optimal Performance	2 Days	9am-4pm	July 21st - 22nd	190,000	PHYSICAL 8 HRS/DAY



For enquiries and registration, please contact:

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GENERAL MANAGEMENT

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Essentials of Business Etiquette and Protocols	2 Days	9am-4pm	February 12th - 13th	165,000	PHYSICAL 8 HRS/DAY
Worklife Balance for Improved Mental Wellbeing	1 Day	9am-4pm	March 4th	180,000	PHYSICAL 8 HRS/DAY
Cybersecurity Fundamentals	2 Days	9am-4pm	March 4th - 5th	220,000	PHYSICAL 8 HRS/DAY
Professional Communication, Presentation, and Report Writing Skills	2 Days	9am-4pm	March 17th - 18th	200,000	PHYSICAL 8 HRS/DAY



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GENERAL MANAGEMENT

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Developing Leadership Competencies in a Challenging Environment	2 Days	9am-4pm	April 14th - 15th	195,000	PHYSICAL 8 HRS/DAY
Corporate Governance and Business Ethics for Professionals	3 Days	9am-4pm	April 22nd - 24th	235,000	PHYSICAL 8 HRS/DAY
Essential Principles for Innovative Teamwork & Corporate Transformation	3 Days	9am-4pm	May 13th - 14th	235,000	PHYSICAL 8 HRS/DAY
Creativity and Innovation for Marketplace Survival	2 Days	9am-4pm	June 2nd - 3rd	215,000	PHYSICAL 8 HRS/DAY



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ACCOUNTING AND FINANCE

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Financial Modelling and Simulations	5 Days	9am-4pm	May 18th - 22nd	350,000	PHYSICAL 8 HRS/DAY
Understanding Unstructured Financial Statement	3 Days	9am-4pm	June 10th - 12th	250,000	PHYSICAL 8 HRS/DAY
Analyzing Financial Reports - Facts behind The Figures	3 Days	9am-4pm	August 26th - 28th	275,000	PHYSICAL 8 HRS/DAY
IFRS 9 and its Implications for Asset Valuation	3 Days	9am-4pm	September 23rd - 25th	275,000	PHYSICAL 8 HRS/DAY



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HUMAN RESOURCES COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Improving Organisational Culture & Structure	2 Days	9am-4pm	February 19th - 20th	205,000	PHYSICAL 8 HRS/DAY
Understanding Performance Management	2 Days	9am-4pm	March 12th - 13th	205,000	PHYSICAL 8 HRS/DAY
Strategic Management of Human Resources	2 Days	9am-4pm	October 8th - 9th	215,000	PHYSICAL 8 HRS/DAY
Productivity and Workforce Management	3 Days	9am-4pm	October 28th - 29th	235,000	PHYSICAL 8 HRS/DAY



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MARKETING AND SALES COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Digital Marketing for Improving Sales Funnel	2 Days	9am-4pm	March 23rd - 24st	205,000	PHYSICAL 8 HRS/DAY
Customer Service and Relationship Management - Offering a wow Experience	2 Days	9am-4pm	April 16th - 17th	205,000	PHYSICAL 8 HRS/DAY
Key Account Management	2 Days	9am-4pm	April 27th - 28th	205,000	PHYSICAL 8 HRS/DAY



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MARKETING AND SALES COURSES

COURSES	DAY S	TIME	DATE	PRICE (₦)	MODE
Public Speaking & Executive Presence for Relationship Managers	2 Days	9am-4pm	June 15th - 16th	245,000	PHYSICAL 8 HRS/DAY
Selling and Business Development Essentials	2 Days	9am-4pm	June 18th - 19th	205,000	PHYSICAL 8 HRS/DAY
Mastering the Art of Effective Negotiation	2 Days	9am-4pm	August 17th - 18th	205,000	PHYSICAL 8 HRS/DAY
Selling and Relationship Management in a Challenging Environment	2 Days	9am-4pm	October 14th - 15th	205,000	PHYSICAL 8 HRS/DAY



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BANKING COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Fundamentals of Non-interest Banking Business in Nigeria	2 Days	9am-4pm	February 1st - 2nd	215,000	PHYSICAL 8 HRS/DAY
Digital Lending Fundamentals (Fintech Credit)	2 Days	9am-4pm	March 10th - 11th	215,000	PHYSICAL 8 HRS/DAY
Fundamentals of Financial Market	2 Days	9am-4pm	April 9th - 10th	225,000	PHYSICAL 8 HRS/DAY
Digitalization in Banking Business	2 Days	9am-4pm	May 21st - 22nd	205,000	PHYSICAL 8 HRS/DAY



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BANKING COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Balance Sheet and Profitability Management	2 Days	9am-4pm	September 3rd-4th	225,000	PHYSICAL 8 HRS/DAY
Anti-money Laundering, Countering Terrorism & Proliferation Financing	2 Days	9am-4pm	September 29th - 30th	195,000	PHYSICAL 8 HRS/DAY
Understanding Banking Business and Products	2 Days	9am-4pm	October 16th - 17th	205,000	PHYSICAL 8 HRS/DAY



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TECHNOLOGY & PRODUCTIVITY COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Advanced Excel & PowerPoint for Professionals	3 Days	9am-4pm	April 6th - 8th	265,000	PHYSICAL 8 HRS/DAY
Microsoft Power BI for Data Analysis & Reporting	3 Days	9am-4pm	July 15th - 17th	265,000	PHYSICAL 8 HRS/DAY
Data Privacy & Protection	2 Days	9am-4pm	August 4th - 5th	225,000	PHYSICAL 8 HRS/DAY
Project Management for IT Professionals	3 Days	9am-4pm	October 12th - 14th	265,000	PHYSICAL 8 HRS/DAY



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INVESTMENT COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Risks and Opportunities in Equity Investment	2 Days	9am-4pm	Feburary 4th - 5th	225,000	PHYSICAL 8 HRS/DAY
Understanding Sukuk Finance Structuring	3 Days	9am-4pm	April 6th - 8th	225,000	PHYSICAL 8 HRS/DAY
Understanding Alternative Investments	2 Days	9am-4pm	May 6th - 7th	205,000	PHYSICAL 8 HRS/DAY
Principles of Investment and Portfolio Management	2 Days	9am-4pm	July 13th - 14th	250,000	PHYSICAL 8 HRS/DAY



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INVESTMENT COURSES

COURSES	DAYS	TIME	DATE	PRICE (₦)	MODE
Artificial Intelligence in Finance and Investment	2 Days	9am-4pm	July 28th - 29th	250,000	PHYSICAL 8 HRS/DAY
Budgeting and Performance Management	2 Days	9am-4pm	September 10th - 11th	235,000	PHYSICAL 8 HRS/DAY
Financial Arithmetic literacy - Understanding the Basic Financial language	2 Days	9am-4pm	November 10th - 11st	205,000	PHYSICAL 8 HRS/DAY
Fundamental Equity Valuation	2 Days	9am-4pm	November 26th - 27th	255,000	PHYSICAL 8 HRS/DAY



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SPECIALIZED COURSE Offerings



SPECIALIZED COURSE OFFERINGS



MANAGEMENT
DEVELOPMENT
PROGRAMME (MDP)



EXECUTIVE
DEVELOPMENT
PROGRAMME (EDP)



E- LEARNING
COURSES



INTERNATIONAL
PARTNERSHIP TRAINING
FOR BESPOKE COURSES

Bespoke Learning Engagement for management staff, over 2 to 3 Months (15/20 days of developmental engagement) for in-depth understanding of the commercial aspect of business

To be led (instructor -led by Industry Professionals

Custom-made Learning Engagement, designed for senior executive management, over 5 days to focus on strategic management and the development of good leadership strategies. It will hone in on improving business acumen to inspire high-impact performance.

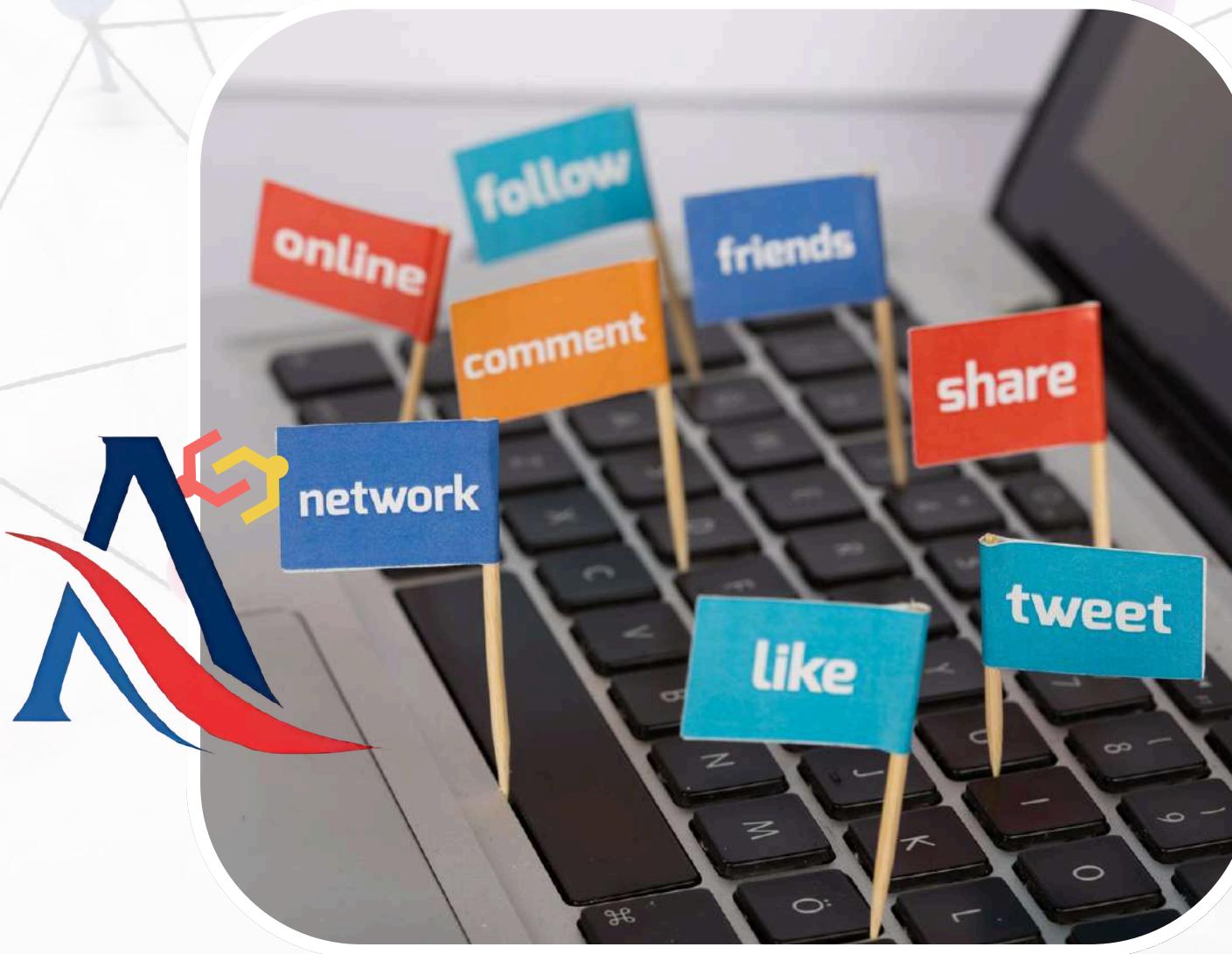
To be led by Industry Experts (both local and International) @ International venues

- Accounting
- Financial Statement Analysis
- Foundational credit
- Financial independent Beyond the Career

- Retail → Single User Purchase
- Commercial → Bulk User Purchase
- Outright Purchase

International and Local training arrangement with our International partners in United Arab Emirates (UAE)

FOLLOW US On social media





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